BAKI CINKIR

AI-powered End-to-End Supply Chain Leader

Planning & S&OP / IBP (o9) • Procurement & Sourcing • Logistics & Foreign Trade • ERP / APS Implementation (SAP, Canias, Logo)
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PROFESSIONAL SUMMARY

Supply chain leader with 18 years of progressive experience driving end-to-end planning excellence across FMCG, food and beverage manufacturing, steel, glass processing and assembly industries. Most recently led E2E supply chain planning for PepsiCo Turkiye - one of the region's top three markets - managing a team of 40+ professionals across foods, beverages and snacks business units in a $1B+ revenue business. Pioneered the first full-feature Integrated Business Planning implementation for supply chain planning at PepsiCo Turkiye, a global first for PepsiCo, and owned the planning platform strategy spanning o9, JDA / Blue Yonder Prolink, Oracle and WMS. Core expertise spans S&OP / IBP implementation, demand and supply planning, inventory and working capital optimization, procurement and logistics, delivering measurable gains in service, working capital and efficiency. Now also builds planning tools with AI-assisted engineering.

KEY ACHIEVEMENTS

- Pioneered the first full-feature IBP implementation for Supply Chain Planning at PepsiCo Turkiye - a global first for PepsiCo - and led the planning platform strategy across o9, JDA / Blue Yonder Prolink, Oracle and WMS.
- Built a procurement planning tool with AI-assisted engineering in weeks, replacing a legacy planning process.
- Managed USD 15M+ procurement budgets, driving cost savings via strategic sourcing and supplier negotiations.
- Reduced plant-to-distributor average lead time by more than 50% through an MTO-to-MTS transformation.
- Improved service level by 15+ percentage points while optimizing working capital.

PROFESSIONAL EXPERIENCE

Assisi Pet Care — United Kingdom (Remote) Sep 2026 – Present

Supply Chain Consultant (Contract) — procurement and supply planning advisory and tool development

- Built an interim procurement planning tool that replaced a legacy planning process, covering replenishment logic, order consolidation, purchase order generation, and data quality and exception reporting.
- Built with AI-assisted engineering in weeks, not months; deterministic engine with human review of exceptions.

Independent Analytics Project — Turkiye (Remote) Jan 2026 – Present

Data & Decision Support Systems (Self-directed)

- Designed and built an end-to-end analytics platform for financial market data: Python/SQL ingestion pipelines, a Streamlit dashboard covering ~700 instruments and a multi-signal scoring engine with exception-based alerting.
- Built MCP servers linking LLMs to live databases and data APIs, plus AI agent workflows for reporting and automation.

PepsiCo — Istanbul, Turkiye Jan 2021 – Jan 2026

Head of SC Planning, Turkey BU (Dec 2023 – Jan 2026)

- Led E2E supply chain planning for the Turkey Business Unit - one of PepsiCo's top three regional markets - across foods, beverages and snacks.
- Directed a team of 40+ FTEs and contractors, driving best-in-class product availability, service levels and working capital optimization.
- Pioneered the full-feature IBP implementation for SC Planning in Turkey (a global first at PepsiCo) and led the SC IBP platform strategy across o9, JDA / Blue Yonder Prolink, Oracle and WMS.
- Served on the Turkey SC Leadership Team and the Europe Regional Supply Planning Leadership Team, aligning BU operations with the regional agenda.
- Managed end-to-end planning (MPS, MRP, demand-supply balancing, import/export, co-manufacturing) and navigated multiple disruptions with no loss of availability.

Head of SC Planning, Turkey Foods (Oct 2022 – Nov 2023)

- Owned E2E supply chain planning for PepsiCo Foods Turkey, overseeing MPS, demand-supply balancing, MRP and IBP processes.
- Drove the transition from traditional planning to Integrated Business Planning, enhancing cross-functional visibility and decision-making.

SC Planning Manager, Turkey Foods FG (Jan 2021 – Oct 2022)

- Managed MPS and demand-supply processes for the Foods finished goods portfolio, aligning sales forecasts with production plans.

Peyman — Turkiye Jul 2019 – Jan 2021

Senior SC Manager (Feb 2020 – Jan 2021) | SC Manager (Jul 2019 – Feb 2020)

- Promoted to Senior SC Manager, leading end-to-end production planning, material supply, procurement and foreign trade; managed 2 managers and 7 specialists.
- Managed packaging, indirect and technical procurement with a budget over USD 15M, running tenders and driving 500+ monthly purchase orders.
- Led the MTO-to-MTS transformation, reducing plant-to-distributor lead time by 50%+ and improving service level by 15+ points.
- Implemented an MRP system from scratch and built the SC planning team structure from the ground up.

Hatipoglu & Europen Group — Eskisehir, Turkiye Oct 2018 – Jun 2019

SC Planning Group Manager

- Led supply chain planning across 3 plants and 40+ production lines, managing a team of 5 managers and 5 engineers.
- Led the Canias ERP upgrade for production planning, material planning and cost accounting modules.
- Established a supply chain cost accounting framework to create a COGM baseline.

Tosyali Toyo Steel Co. — Osmaniye, Turkiye Jun 2017 – Sep 2018

Production Planning Manager

- Managed production planning for a 1M-ton capacity steel plant with 13 production lines, leading 4 planning engineers.
- Developed raw material allocation strategies to maximize order fulfillment while minimizing scrap; served as SAP Key User for PP, MM and SD.

Eti — Eskisehir, Turkiye Jun 2010 – Jun 2017

Methods Engineering Unit Mgr (2017) · Planning Unit Manager (2013–2016) · SC Planning Engineer (2010–2013)

- Managed production, materials planning, scheduling and inventory for Eti's Chocolate (60K-ton) and Cracker (50K-ton) plants.
- Led methods engineering studies across all plants (350K-ton annual output): time-and-motion studies, bottleneck analysis and capacity standards.
- Served as SAP Key User (PP, PP/DS, SNP) and TPM Lean Office Committee Leader, driving continuous improvement.

Borusan Muhendislik / Borusan Holding — Turkiye Aug 2008 – Jun 2010

Planning & Research Engineer · Six Sigma Expert Green Belt

- Delivered project budget reports, material planning projects and man-hour management for engineering projects.
- Certified Six Sigma Expert Green Belt - executed DMAIC, DMEDI and DMEDI-IT project methodologies.

EDUCATION

Middle East Technical University (METU) — Ankara, Turkiye 2003 – 2008

B.Sc. in Industrial Engineering — Graduated with Honors

SYSTEMS & PLATFORMS

o9 • JDA / Blue Yonder Prolink • Oracle • SAP (PP, PP/DS, SNP, MM, SD - Key User) • WMS • Canias ERP • Logo ERP

DATA & ANALYTICS

Python • SQL • Streamlit • LLM APIs • AI Agents • MCP • Claude Code

Self-taught: raw data first, system recommendation second; LLMs for judgement, deterministic rules elsewhere.

CORE SKILLS

S&OP / IBP Implementation • End-to-End Supply Chain Planning • Demand & Supply Planning • MPS / MRP • Capacity Planning • Inventory & Working Capital Optimization • Procurement & Strategic Sourcing • Logistics & Foreign Trade • ERP & Planning Platform Deployment • Continuous Improvement / TPM Lean • Cross-Functional Leadership • Team Building

CERTIFICATIONS & LANGUAGES

- Certifications: Six Sigma Expert Green Belt · Multi-Dimensional Leadership — Blanchard Turkiye
- Languages: Turkish (Native) · English (Full Professional Proficiency) · German (Limited Working Proficiency)